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22 November 1995

Dr John Alderdice 55 Knock Road BELFAST BT5 6LD

Dear John

VISIT BY ADAM KAHANE 7/8/DECEMBER

You may, or may not, know of Adam Kahane and the work he has done on future scenarios in South Africa and elsewhere. In case you haven't, I enclose some background material.

Within the NIGC, at the suggestion of George Mackey, we have been thinking of getting Adam Kahane to help us design a scenario-building exercise focused on the future of the Northern Ireland economy, and involving quite a wide range of the people who have a significant influence on our future economic success (ie, not only business people, but people from Government, local government, educationalists, universities, politicians, trade unions, voluntary sector etc). The basic purpose of this exercise would be to help us develop our thinking on the issues and priorities which affect economic growth.

Adam Kahane will be visiting Belfast on 7/8 December for what is essentially a "planning session"; during the visit he will talk to a number of people so as to assess

- what could be achieved through such a scenario-building exercise;
- what areas/issues should it cover;
- who should be involved in the exercise;
- how should it be designed;
- when should it take place (assuming the answers to the above questions are positive).

My purpose in writing is to ask whether you would be agreeable to meeting with Adam Kahane on 7 or 8 December to discuss this subject and, if so, when you would be available on those two days. My office will then get in touch with yours to fix a specific time.

I look forward to hearing from you.

Yours sincerely

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CENTRE FOR INNOVATIVE LEADERSHIP

ADAM KAHANE

Adam Kahane is a Director of the Centre for Innovative Leadership (Johannesburg) and a member of Global Business Network (Amsterdam and San Francisco).

Adam is an expert in the design and facilitation of processes that help people work together to anticipate and effect change. He has worked as a strategy consultant and to public and private organisations, governments, companies, political organisations, NGO's and multi-stakeholder forums in more than thirty countries around the world.

Adam was previously Director of the Programme in Participative Strategic Planning at the University of the Western Cape (Cape Town) and Head of Social, Political, Economic and Technological Scenarios in the Group Planning Coordination of Shell International Petroleum Company (London). Before that, he worked for the Pacific Gas and Electric Company (San Francisco), the Organisation for Economic Cooperation and Development (Paris), the Institute for Energy Economics (Tokyo), the Lawrence Berkeley Laboratory (Berkeley), the International Institute for Applied Systems Analysis (Vienna), the University of British Columbia (Vancouver) and the University of Toronto (Toronto).

Adam is a Canadian. He holds a B.Sc. (First.-Class Honours) in Physics from McGill University (Montreal), and an M.A. in Energy and Resource Economics from the University of California (Berkeley). He has also studied negotiation at Harvard Law School (Cambridge) and cello performance at Institut Marguerite-Bourgeoys (Montreal).

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Subject : Subjects of selected CIL scenario projects

- Political/economic/social/business scenarios for South Africa (Mont Fleur), Canada (in progress).
- Political/economic/energy/environment scenarios for the world, Russia, Europe, Africa, East Asia, Brazil, US (President's Counsil on Sustainable Development), European Union.
- Cities in the Czech Republic.
- Industries, electricity, mining, telecommunications, credit cards, cable broadcasting, etc.
- Tertiary education in KwaZulu/Natal.
- Public Service (Canadian Deputy Ministers).

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